

## 2017 Budget thru 2nd Qtr

## Operating Revenue:

	2017 Budget	thru 2nd Qtr	50%
Hangar Rentals (1)	\$ 232,032	\$ 101,055	43.6%
Immelman Hangars Land Lease	\$ 10,464	\$ 10,464	100.0%
AP- 5 and 6 residential rentals	\$ 22,771	\$ 11,386	50.0%
Electrical Fees (1)	\$ 11,284	\$ 5,218	46.2%
All other AP operating revenue	\$ 1,740	\$ 1,663	95.6%
Insurance reimbursement (fire/windstorm)	\$ -	\$ 27,199	
Fuel revenue	\$ 125,000	\$ 51,525	
<b>Total Airport Revenues</b>	<b>\$ 403,291</b>	<b>\$ 208,510</b>	<b>51.7%</b>
Moorage fees	\$ 511,600	\$ 267,561	52.3%
Set up fees	\$ 5,500	\$ 5,130	93.3%
LR tickets (2)	\$ 30,000	\$ 6,252	20.8%
LR permits	\$ 25,000	\$ 14,965	59.9%
Electricity revenue	\$ 18,800	\$ 13,301	70.8%
Property Resources (Puffin Café)	\$ 4,418	\$ 2,180	49.3%
Dolphin Yacht Club	\$ 4,230	\$ 2,100	49.6%
Riverside Marine	\$ 61,596	\$ 30,798	50.0%
OHSU Lease	\$ 1,063	\$ 532	50.0%
All other MA operating revenue	\$ 23,836	\$ 14,588	61.2%
Fuel revenue	\$ 180,000	\$ 40,767	
<b>Total Marina Revenues</b>	<b>\$ 866,043</b>	<b>\$ 398,174</b>	<b>46.0%</b>
IP Ground leases	\$ 407,228	\$ 227,099	55.8%
IP spur track leases	\$ 12,424	\$ 6,253	50.3%
Bldg 3 - Kemira	\$ 102,797	\$ 51,633	50.2%
Bldg 4 - Pump Dynamics	\$ 66,600	\$ 33,300	50.0%
Bldg 5 - MJ Glass Productions	\$ 42,084	\$ 20,886	49.6%
Bldg 6 - Kemira	\$ 156,592	\$ 77,334	49.4%
Bldg 7 - Calvert	\$ 124,572	\$ 62,286	50.0%
Bldg 8 - Corrosion, Big River Distributors	\$ 73,884	\$ 36,654	49.6%
Bldg 9 - Intech	\$ 96,120	\$ 48,060	50.0%
Bldg 10 - Washougal River Cartridge	\$ 37,328	\$ 18,480	49.5%
Bldg 11 - Ponder Burner & Miller Mfg	\$ 102,026	\$ 51,787	50.8%
Bldg 12 - Precision Saw, Etec & Plastic Forming Svcs	\$ 82,300	\$ 41,690	50.7%
Bldg 14 - Panther RV, Fastenal; 54-40	\$ 87,956	\$ 43,744	49.7%
Bldg 15 - Foods In Season	\$ 121,308	\$ 60,654	50.0%
Bldg 16 - DS Fabrication	\$ 78,607	\$ 38,918	49.5%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 142,560	\$ 71,280	50.0%
City of Camas	\$ 41,472	\$ 20,736	50.0%
Westlie Ford	\$ 150,540	\$ 75,270	50.0%
Tenant Security Deposits	\$ -	\$ -	
Utility revenue from tenants	\$ 5,000	\$ 5,148	103.0%
All other IP operating revenue	\$ 5,000	\$ 5,599	112.0%
<b>Total Real Estate/IP Revenues</b>	<b>\$ 1,936,398</b>	<b>\$ 996,811</b>	<b>51.5%</b>
<b>Park Revenues</b>	<b>\$ 3,000</b>	<b>\$ 3,205</b>	<b>106.8%</b>
<b>General &amp; Administrative Revenues</b>	<b>\$ 11,160</b>	<b>\$ 9,030</b>	<b>80.9%</b>
<b>TOTAL OPERATING REVENUE</b>	<b>\$ 3,219,892</b>	<b>\$ 1,615,730</b>	<b>50.2%</b>

*Non-operating revenue*

	2017 Budget	thru 2nd Qtr	50%
Taxes levied for:			
General purposes	\$ 1,244,719	\$ 721,721	58.0%
Debt service requirements	\$ 1,100,000	\$ 608,551	55.3%
Investment income	\$ 30,000	\$ 13,231	44.1%
Disposal of capital asset	\$ 151,710	\$ 75,855	50.0%
Misc tax revenue	\$ 30,000	\$ 34,853	116.2%
Revenue bond proceeds	\$ -	\$ 4,826,651	
State grant/loan:			
WA State Parks & Rec	\$ 1,200	\$ -	
CERB	\$ 2,000,000	\$ -	
Federal grant: EDA	\$ 2,875,000	\$ -	
Other Misc Revenue	\$ -	\$ 50	
Insurance recovery	\$ -	\$ 151,445	
<b>TOTAL NON-OPERATING REVENUE</b>	<b>\$ 7,432,629</b>	<b>\$ 6,432,357</b>	<b>86.5%</b>

<b>TOTAL REVENUE</b>	<b>\$ 10,652,521</b>	<b>\$ 8,048,087</b>	<b>75.6%</b>
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Notes:

- (1) Hangar and electric revenue down from tenants moving to Immelman hangars, avg 68 tenants per month
- (2) Launch ramp revenues are down

2017 Budget thru 2nd Qtr

*Operating Expenditures*

	2017 Budget	thru 2nd Qtr	50%
Payroll	\$ 66,560	\$ 23,211	34.9%
Advertising	\$ 3,000	\$ 119	4.0%
Outside services	\$ 6,000	\$ 2,424	40.4%
Legal	\$ 2,000	\$ -	0.0%
Supplies (Airport)	\$ 6,000	\$ 998	16.6%
Janitorial (1)	\$ 600	\$ 570	95.0%
Fire System Monitoring	\$ 1,050	\$ 528	50.3%
Insurance	\$ 27,500	\$ -	0.0%
Utilities	\$ 13,000	\$ 7,246	55.7%
Internet	\$ 1,000	\$ 516	51.6%
Clean Water Tax (Stormwater) (2)	\$ 5,130	\$ 4,978	97.0%
Maintenance (grounds) (3)	\$ 3,500	\$ 3,284	93.8%
Maintenance (structures)	\$ 5,000	\$ 1,011	20.2%
Maintenance (equipment)	\$ 3,000	\$ 1,161	38.7%
Misc Expenses	\$ 2,500	\$ 1,175	47.0%
Fuel Expense	\$ 119,550	\$ 55,253	46.2%
Fuel Credit Card Expense	\$ 3,868	\$ 1,674	43.3%
<b>Total Airport Expenditures</b>	<b>\$ 269,258</b>	<b>\$ 104,147</b>	<b>38.7%</b>

Payroll	\$ 168,377	\$ 73,003	43.4%
Maintenance (Equipment) (4)	\$ 9,000	\$ 5,348	59.4%
Maintenance (Structures) (5)	\$ 8,000	\$ 7,655	95.7%
Advertising	\$ 4,000	\$ 1,092	27.3%
Outside services	\$ 9,500	\$ 5,426	57.1%
Legal	\$ 2,000	\$ 821	41.1%
Supplies	\$ 12,000	\$ 4,179	34.8%
Janitorial Supplies	\$ 3,000	\$ 1,470	49.0%
Equipment Fuel (6)	\$ 700	\$ 676	96.6%
Security	\$ 3,000	\$ -	0.0%
Insurance	\$ 50,000	\$ -	0.0%
Utilities	\$ 38,000	\$ 20,142	53.0%
Misc Expenses	\$ 19,000	\$ 7,614	40.1%
Maintenance (Docks) (7)	\$ 6,000	\$ 4,770	79.5%
Maintenance (Grounds)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 169,000	\$ 42,481	25.1%
Fuel Credit Card Expense	\$ 5,500	\$ 587	10.7%
<b>Total Marina Expenditures</b>	<b>\$ 512,077</b>	<b>\$ 175,264</b>	<b>34.2%</b>

Payroll	\$ 270,560	\$ 77,034	28.5%
Advertising (8)	\$ 4,000	\$ 3,990	99.8%
Outside Services (9)	\$ 20,000	\$ 36,746	183.7%
Legal fees	\$ 20,000	\$ 3,534	17.7%
Real Estate Commission Expense	\$ 5,000	\$ -	0.0%
Supplies	\$ 15,000	\$ 3,901	26.0%
Fire System Monitoring	\$ 10,800	\$ 6,754	62.5%
Insurance	\$ 78,900	\$ -	0.0%
Utilities	\$ 22,640	\$ 12,718	56.2%
Stormwater	\$ 6,300	\$ -	0.0%
Internet	\$ 360	\$ 217	60.3%
Maintenance (Grounds) (10)	\$ 22,000	\$ 14,830	67.4%
Maintenance (Levee) (11)	\$ 53,000	\$ 31,323	59.1%
Misc Expenses	\$ 1,000	\$ 205	20.5%
Maintenance (Structures)	\$ 30,000	\$ 7,936	26.5%
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%
Maintenance (Equipment)	\$ 10,000	\$ 4,418	44.2%

Maintenance (Rail)	\$ 2,000	\$ -	0.0%
Tenant Security Deposit Released	\$ -	\$ -	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 574,560</b>	<b>\$ 203,606</b>	<b>35.4%</b>
Park Expenditures	\$ 82,000	\$ 72,780	88.8%
General & Administrative Expenditures	\$ 1,561,040	\$ 846,294	54.2%
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 2,998,935</b>	<b>\$ 1,402,091</b>	<b>46.8%</b>
<b>NET OPERATING INCOME</b>	<b>\$ 220,957</b>	<b>\$ 213,639</b>	<b>97%</b>

<i>Non-Operating Expense</i>	2017 Budget	thru 2nd Qtr	50%
CERB Loan	\$ 38,082	\$ 38,081	100.0%
GO Bond Interest Expense	\$ 397,440	\$ 198,720	50.0%
GO Bond Principal Expense	\$ 670,000	\$ -	0.0%
Bond Administrative Expense	\$ -	\$ 138,769	
Purchase of Capital Assets	\$ 7,848,724	\$ 1,087,844	13.9%
Election Expense	\$ -	\$ -	
<b>TOTAL NON-OPERATING EXPENSE</b>	<b>\$ 8,954,246</b>	<b>\$ 1,463,414</b>	<b>16%</b>

<b>TOTAL EXPENSE</b>	<b>\$ 11,953,181</b>	<b>\$ 2,865,505</b>	<b>24%</b>
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<b>NET INCOME</b>	<b>\$ (1,300,660)</b>	<b>\$ 5,182,582</b>	<b>-398%</b>
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Payroll	2017 Budget	thru 2nd Qtr	
G&A Permanent EE Salary	\$ 688,012	\$ 395,564	
G&A Standby	\$ 9,400	\$ 4,900	
G&A Permanent EE Overtime	\$ 9,500	\$ 4,387	
G&A Benefits & Taxes	\$ 319,728	\$ 188,596	
G&A Seasonal EE	\$ 30,000	\$ 4,054	
Airport Payroll	\$ 66,560	\$ 23,211	
Marina Payroll	\$ 168,377	\$ 73,003	
IP Payroll	\$ 270,560	\$ 77,034	
Park Payroll	\$ 54,250	\$ 34,516	
<b>Total Payroll Cost</b>	<b>\$ 1,616,387</b>	<b>\$ 805,265</b>	<b>49.8%</b>

Notes:

- (1) Buy most janitorial supplies in bulk at beginning of year
- (2) Pay stormwater expense in one payment to County
- (3) Majority of vehicle repairs are performed during the winter time, spraying has been completed, along with weed and feed purchase, shouldn't be much more to expend other than repairs to vehicles.
- (4) Large purchase of fuel additive for fuel tanks, repairing fuel response trailer from vandals, and barge repair
- (5) 2 Waverunner stalls purchased and west parking lot bathroom repairs
- (6) Have been purchasing for small tools and Kubota from marina fuel rather than Hiway fuel
- (7) Three life rings purchased along with rub boards for breakwater
- (8) Half page ad in Business in Focus for \$3,990
- (9) Viking 5 Year Fire System Testing \$14,900 not budgeted and MacKay & Sposito contract for Steigerwald BLA going beyond amount of misc. contracts.
- (10) Majority of vehicle repairs are performed during the winter time
- (11) Higher electrical costs during the winter and spring months of Jan-June

2017 Budget thru 2nd Qtr

General & Administrative Revenues	2017 Budget	thru 2nd Qtr	50%
Sponsorship Revenues	\$ 11,000	\$ 8,350	
Meeting Room Fees	\$ 160	\$ 680	
<b>Total General &amp; Administrative Revenues</b>	<b>\$ 11,160</b>	<b>\$ 9,030</b>	<b>81%</b>

General & Administrative Expenses

Salaries and wages	\$ 688,012	\$ 395,564	57%
Seasonal/temporary wages	\$ 30,000	\$ 4,054	14%
Standby	\$ 9,400	\$ 4,900	52%
Commissioner's compensation and benefits	\$ 72,500	\$ 38,682	53%
Overtime - Permanent EE's	\$ 9,500	\$ 4,387	46%
Employee benefits & payroll taxes	\$ 319,728	\$ 188,596	59%
Employee Uniforms	\$ 4,000	\$ 1,262	32%
Legal fees	\$ 30,000	\$ 18,220	61%
Insurance	\$ 4,000	\$ 50	1%
Outside services	\$ 120,000	\$ 61,175	51%
State audit	\$ 12,000	\$ -	0%
Miscellaneous expense	\$ 17,000	\$ 9,135	54%
Telephone & communication	\$ 21,000	\$ 10,292	49%
Office supplies	\$ 10,000	\$ 4,989	50%
Copier	\$ 3,000	\$ 1,344	45%
Memberships & dues (1)	\$ 27,500	\$ 26,142	95%
Advertising	\$ 8,000	\$ 2,407	30%
Marketing	\$ 29,000	\$ 16,979	59%
IT Supplies & Services	\$ 40,000	\$ 18,432	46%
Concerts in the park	\$ 21,000	\$ 5,480	26%
Wheels & Wings	\$ 5,000	\$ -	0%
Fuel expense	\$ 10,000	\$ 4,842	48%
Maintenance & Supplies (Janitorial) (2)	\$ 1,000	\$ 1,119	112%
Maintenance (Office)	\$ 6,500	\$ 2,334	36%
Maintenance (Grounds)	\$ 400	\$ 217	54%
Utilities	\$ 15,500	\$ 7,064	46%
Postage	\$ 2,000	\$ 853	43%
Registration fees	\$ 7,000	\$ 2,810	40%
Promotional Hosting	\$ 2,000	\$ 73	4%
Travel	\$ 14,000	\$ 6,782	48%
Meeting Room Deposit Return	\$ -	\$ 200	
Taxes	\$ 1,000	\$ 8	1%
Publications	\$ 1,000	\$ 207	21%
Printing and binding	\$ 8,500	\$ 1,822	21%
Continuing education (3)	\$ 6,500	\$ 4,727	73%
Wellness benefits	\$ 5,000	\$ 1,146	23%
<b>Total General &amp; Administrative Expenses</b>	<b>\$ 1,561,040</b>	<b>\$ 846,294</b>	<b>54.2%</b>

<b>Total Net G&amp;A Expenses</b>	<b>\$ 1,549,880</b>	<b>\$ 837,264</b>
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Notes:

- (1) Spend most at beginning of year
- (2) Purchase large inventory of supplies at beginning of year
- (3) Deb's PSU classes

2017 Budget thru 2nd Qtr

*Airport Revenues:*

	2017 Budget	thru 2nd Qtr	50%
Hangars	\$ 232,032	\$ 101,055	43.6%
Immelman Hangars	\$ 10,464	\$ 10,464	100.0%
AP- 5 and 6 residential rentals	\$ 22,771	\$ 11,386	50.0%
Electricity revenue	\$ 11,284	\$ 5,218	46.2%
All other AP operating revenue	\$ 1,740	\$ 1,663	95.6%
Insurance reimbursement (fire/windstorm)		\$ 27,199	46.6%
Fuel revenue	\$ 125,000	\$ 51,525	
<b>Total Airport Revenues</b>	<b>\$ 403,291</b>	<b>\$ 208,510</b>	<b>51.7%</b>

*Airport Expenditures:*

	2017 Budget	thru 2nd Qtr	50%
Payroll	\$ 66,560	\$ 23,211	34.9%
Advertising	\$ 3,000	\$ 119	4.0%
Outside services	\$ 6,000	\$ 2,424	40.4%
Legal	\$ 2,000	\$ -	0.0%
Supplies (Airport)	\$ 6,000	\$ 998	16.6%
Janitorial	\$ 600	\$ 570	95.0%
Fire System Monitoring	\$ 1,050	\$ 528	50.3%
Insurance	\$ 27,500	\$ -	0.0%
Utilities	\$ 13,000	\$ 7,246	55.7%
Internet	\$ 1,000	\$ 516	
Clean Water Tax	\$ 5,130	\$ 4,978	97.0%
Maintenance (grounds)	\$ 3,500	\$ 3,284	93.8%
Maintenance (structures)	\$ 5,000	\$ 1,011	20.2%
Maintenance (equipment)	\$ 3,000	\$ 1,161	38.7%
Misc Expenses	\$ 2,500	\$ 1,175	47.0%
Fuel Expense	\$ 119,550	\$ 55,253	33.5%
Fuel Credit Card Expense	\$ 3,868	\$ 1,674	
<b>Total Airport Expenditures</b>	<b>\$ 269,258</b>	<b>\$ 104,147</b>	<b>38.7%</b>
<b>Net Income</b>	<b>\$ 134,033</b>	<b>\$ 104,363</b>	<b>77.9%</b>

2017 Budget thru 2nd Qtr

*Marina Revenues:*

	2017 Budget	thru 2nd Qtr	50%
Marina fees	\$ 511,600	\$ 267,561	52.3%
Set up fees	\$ 5,500	\$ 5,130	93.3%
LR tickets	\$ 30,000	\$ 6,252	20.8%
LR permits	\$ 25,000	\$ 14,965	59.9%
Electricity revenue	\$ 18,800	\$ 13,301	70.8%
Property Resources (Puffin Café)	\$ 4,418	\$ 2,180	49.3%
Dolphin Yacht Club	\$ 4,230	\$ 2,100	49.6%
Riverside Marine	\$ 61,596	\$ 30,798	50.0%
OHSU Breakwater Lease	\$ 1,063	\$ 532	50.0%
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Fuel revenue	\$ 180,000	\$ 40,767	52.1%
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*Marina Expenditures:*

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Payroll	\$ 168,377	\$ 73,003	43.4%
Maintenance (Equipment)	\$ 9,000	\$ 5,348	59.4%
Maintenance (Structures)	\$ 8,000	\$ 7,655	95.7%
Advertising	\$ 4,000	\$ 1,092	27.3%
Outside services	\$ 9,500	\$ 5,426	57.1%
Legal	\$ 2,000	\$ 821	41.1%
Supplies	\$ 12,000	\$ 4,179	34.8%
Janitorial	\$ 3,000	\$ 1,470	49.0%
Equipment Fuel	\$ 700	\$ 676	96.6%
Security	\$ 3,000	\$ -	0.0%
Insurance	\$ 50,000	\$ -	0.0%
Utilities	\$ 38,000	\$ 20,142	53.0%
Misc Expenses	\$ 19,000	\$ 7,614	40.1%
Maintenance (Docks)	\$ 6,000	\$ 4,770	79.5%
Maintenance (Grounds)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 169,000	\$ 42,481	39.2%
Fuel Credit Card Expense	\$ 5,500	\$ 587	
<b>Total Marina Expenditures</b>	<b>\$ 512,077</b>	<b>\$ 175,264</b>	<b>34.2%</b>

<b>Net Income</b>	<b>\$ 353,966</b>	<b>\$ 222,910</b>	<b>63.0%</b>
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2017 Budget thru 2nd Qtr

*Real Estate/IP Revenues:*

	2017 Budget	thru 2nd Qtr	50%
IP Ground leases	\$ 407,228	\$ 227,099	55.8%
IP spur track leases	\$ 12,424	\$ 6,253	50.3%
Bldg 3 - Kemira	\$ 102,797	\$ 51,633	50.2%
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Bldg 12	\$ 82,300	\$ 41,690	50.7%
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Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 142,560	\$ 71,280	50.0%
City of Camas	\$ 41,472	\$ 20,736	50.0%
Westlie Ford	\$ 150,540	\$ 75,270	50.0%
Tenant Security Deposits	\$ -	\$ -	
Utility revenue from tenants	\$ 5,000	\$ 5,148	103.0%
All other IP operating revenue	\$ 5,000	\$ 5,599	112.0%
<b>Total Real Estate/IP Revenues</b>	<b>\$ 1,936,398</b>	<b>\$ 996,811</b>	<b>51.5%</b>

*Real Estate/IP Expenditures:*

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Real Estate Commission Expense	\$ 5,000	\$ -	0.0%
Supplies	\$ 15,000	\$ 3,901	26.0%
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Insurance	\$ 78,900	\$ -	0.0%
Utilities	\$ 22,640	\$ 12,718	56.2%
Stormwater	\$ 6,300	\$ -	0.0%
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Maintenance (Levee)	\$ 53,000	\$ 31,323	59.1%
Misc Expenses	\$ 1,000	\$ 205	20.5%
Maintenance (Structures)	\$ 30,000	\$ 7,936	26.5%
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%
Maintenance (Equipment)	\$ 10,000	\$ 4,418	44.2%
Maintenance (Rail)	\$ 2,000	\$ -	0.0%
Tenant Security Deposit	\$ -	\$ -	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 574,560</b>	<b>\$ 203,606</b>	<b>35.4%</b>
<b>Net Income</b>	<b>\$ 1,361,838</b>	<b>\$ 793,205</b>	<b>58.2%</b>



2017 Budget thru 2nd Qtr

*Park Revenues:*

	2017 Budget	thru 2nd Qtr	50%
Park & Trail Use Fees	\$ 3,000	\$ 3,205	106.8%
<b>Total Park Revenues</b>	<b>\$ 3,000</b>	<b>\$ 3,205</b>	<b>106.8%</b>

*Park Expenditures:*

	2017 Budget	thru 2nd Qtr	50%
Payroll	\$ 54,250	\$ 34,516	64%
Insurance	\$ -	\$ 1,808	
Outside Services	\$ 8,000	\$ 8,587	107%
Marketing	\$ 1,500	\$ 5,500	367%
Supplies	\$ 1,500	\$ 2,143	143%
Janitorial	\$ 1,000	\$ 3,133	313%
Utilities	\$ 6,500	\$ 5,149	79%
Maintenance (grounds)	\$ 6,000	\$ 6,661	111%
Maintenance (equipment)	\$ 3,000	\$ 3,742	125%
Maintenance (structures)	\$ -	\$ 1,541	
Misc. Expense	\$ 250	\$ -	0%
<b>Total Park Expenditures</b>	<b>\$ 82,000</b>	<b>\$ 72,780</b>	<b>88.8%</b>
<b>Net Income</b>	<b>\$ (79,000)</b>	<b>\$ (69,575)</b>	<b>88.1%</b>